

Sticker price is not the most important element in cost of color laser printing

Vendor	Product	Ethernet?	Ports	Maximum resolution in dots per inch	B&W pages per minute/color pages per minute	Notes	Toner cost	Monthly duty cycle B&W	Price
Brother International Corp. Bridgewater, N.J. 908-704-1700 www.brother.com	HL-2700cn	Yes	USB, parallel	2,400 by 600	31/8	Workgroup, 69 pounds, 64M RAM	\$149 black, \$185 each color	60,000	\$799
	HL-4000cn	Yes	USB, parallel	1,200 by 1,200	16/16	Workgroup, 77 pounds, 64M RAM, 450 watts	\$47 black, \$136 each color	100,000	\$3,002
GCC Technologies Inc. Bedford, Mass. 800-422-7777 www.gcctech.com	EliteColor 16DN	Yes	USB, parallel	1,200 by 1,200	16/16	Workgroup, 77 pounds, 256M RAM, 850 watts	\$40 black, \$130 each color	30,000	\$2,200
Genicom LLC Chantilly, Va. 703-802-9200 www.genicom.com	CL160	Yes	USB, parallel	1,200 by 1,200	16/16	Single-pass laser, 77 pounds, 128M RAM, 850 watts	\$43 black, \$155 each color	60,000	\$2,165 GSA
Hewlett-Packard Co. Palo Alto, Calif. 800-613-2222 www.hp.com	Color LaserJet 2500n	Yes	USB, parallel	600 by 600	16/4	Laser, 53 pounds, 64M RAM, 403 watts	\$69 black, \$85 each color	30,000	\$1,730
	Color LaserJet 3500	No	USB	600 by 600	12/12	Laser, 72 pounds, 64M RAM, 350 watts	\$133 black, \$130 each color	30,000	\$692
	Color LaserJet 4600n	Yes	Parallel	600 by 600	17/17	Laser, 88 pounds, 96M RAM	\$204 black, \$276 each color	85,000	\$2,500
	Color LaserJet 4650n	Yes	USB, parallel	600 by 600	22/22	Workgroup, 81 pounds, 160M RAM, 560 watts	\$204 black, \$276 each color	85,000	\$2,000
	Color LaserJet 5500n	Yes	Parallel	600 by 600	21/21	Workgroup, 132 pounds, 96M RAM	\$190 black, \$220 each color	120,000	\$3,599
	Color LaserJet 8550	No	Parallel	600 by 600	24/6	Workgroup, 223 pounds, 32M RAM, 750 watts	\$98 black, \$150 each color	85,000	\$1,660
	Color LaserJet 8550mpf	Yes	Parallel	600 by 600	24/24	Workgroup printer, copier, 348 pounds, 512M RAM	\$98 black, \$150 each color	85,000	\$2,400
IBM Corp. Armonk, N.Y. 800-358-6661 www.ibm.com	Infoprint Color 1120	No	USB, parallel	1,200 by 1,200	20/20	Single-pass laser, 105 pounds, 64M RAM, 500 watts	\$110 black, \$190 each color	60,000	\$2,476
	Infoprint Color 1228	No	USB, parallel	1,200 by 1,200	28/28	Laser, 177 pounds, 64M RAM, 1250 watts	\$206 black, \$336 each color	100,000	\$3,790
	Infoprint Color 1354L	Yes	USB, parallel	1,200 by 1,200	20/20	Laser, 105 pounds, 128M RAM, 500 watts	\$205 black, \$400 to \$500 each color	65,000	\$1,766 GSA
Konica Minolta Printing Solutions U.S.A. Inc. Mobile, Ala. 251-633-4300 www.buymagicolor.com	magicolor 2300W	No	USB, parallel	1,200 by 600	16/4	Laser, 61 pounds, 32M RAM, 1,100 watts	\$73 black, \$113 each color	35,000	\$499
	magicolor 2300 DL	Yes	USB, parallel	2,400 by 600	16/4	Laser, 61 pounds, 32M RAM, 1,100 watts	\$73 black, \$113 each color	35,000	\$599
	magicolor 2350 EN	Yes	USB, parallel	9,600 by 600	18/4	Laser, 61 pounds, 128M, 1,000 watts	\$73 black, \$113 each color	35,000	\$899
	magicolor 3300 EN	Yes	USB, parallel	1,200 by 1,200	26/26	Laser, 77 pounds, 256M RAM, 600 watts	\$45 black, \$149 each color	60,000	\$1,799
	magicolor 7300 EN	Yes	USB, parallel	9,600 by 600	20/20	Large-format laser, 151 pounds, 256 RAM, 1,400 watts (max)	\$89 black, \$149 each color	80,000	\$3,199
Kyocera-Mita America Inc. Fairfield, N.J. 973-808-8444 www.kyoceramita.com	FS-C8008N/DN	Yes	USB, parallel	600 by 600	30/8	Laser	n/a	25,000	\$2,356
	FS-C5016N	Yes	USB, parallel	600 by 600	17/17	Single-pass advanced beam array, 46 pounds, 96M RAM, 550 watts	n/a	85,000	\$3,999
	Ci-1100	No	Parallel, serial	600 by 600	16/4	Laser	n/a	100,000	\$2,843
Lexmark International Inc. Lexington, Ky. 800-539-6275 www.lexmark.com	C510n	Yes	USB	1,200 by 1,200	30/8	Laser, 128M RAM	\$127 black, \$180 each color	35,000	\$1,019
	C752n	Yes	USB	2,400 by 2,400	20/20	Laser, 105 pounds, 128M RAM	\$172 black, \$200 each color	85,000	\$2,159
	C710dn	Yes	Parallel	1,200 by 1,200	16/3	Laser, 143 pounds, 64M RAM	\$116 black, \$244 each color	n/a	\$3,919
Okidata Americas Inc. Mount Laurel, N.J. 800-654-3282 www.okidata.com	C5100n	Yes	USB	1,200 by 600	20/12	Single-pass LED, 57 pounds, 32M RAM, 350 watts	\$38 black, \$108 each color	50,000	\$593 GSA
	C5300n	Yes	USB, parallel	1,200 by 600	20/12	Single-pass LED, 57 pounds, 64M RAM	\$38 black, \$108 each color	50,000	\$924 GSA
	C7300n	Yes	USB, parallel	1,200 by 600	24/20	Single-pass LED, 104 pounds, 64M RAM, 500 watts	\$76 black, \$150 each color	100,000	\$1,545 GSA
Panasonic Communications & Systems Co. Secaucus, N.J. 201-348-7000 www.panasonic.com	KX-CL500	Yes	USB, parallel	1,200 by 1,200	21/17	Laser, 64M RAM, 66 pounds, 460 watts	\$21 black, \$51 each color	13,000	\$1,158 GSA
	KX-CL510D	Yes	USB, parallel	1,200 by 1,200	21/17	One-pass laser, 128M RAM, 66 pounds, 460 watts	\$21 black, \$51 each color	n/a	\$1,631 GSA
Samsung Electronics America Inc. Irvine, Calif. 800-726-7864 www.samsungusa.com	CLP-500	No	USB, parallel	600 by 600	21/5	Laser, 64M RAM, 70 pounds, 450 watts	\$90 black, \$104 each color	35,000	\$499
	CLP-550	No	USB, parallel	600 by 600	21/5	Laser, 64M RAM, 87 pounds, 450 watts	\$90 black, \$104 each color	35,000	\$599
	CLP-550N	Yes	USB, parallel	600 by 600	21/5	Laser, 64M RAM, 87 pounds, 450 watts	\$90 black, \$104 each color	35,000	\$699
Xerox Corp. Stamford, Conn. 877-362-6567 www.xerox.com	Phaser 6100BD	No	USB, parallel	600 by 1,200	21/5	Workgroup, 70 pounds, 64M RAM, 450 watts	\$80 black, \$90 each color	35,000	\$800
	Phaser 6200N	Yes	USB, parallel	2,400 by 600 or 1,200 by 1,200	16/16	Single-pass laser, 256M RAM, 400 watts	\$43 black, \$85 each color	60,000	\$2,399
	Phaser 7300N	Yes	USB, parallel	600 by 600	37/30	Single-pass LED, 384M RAM, 300 watts	\$74 black, \$180 each color	83,000	\$3,899