

The top companies by industry sector

Source: Washington Technology, Federal Sources Inc., Eagle Eye Inc.

COMMUNICATIONS EQUIPMENT

COMPANY	THOUSANDS OF DOLLARS	2003	2002
L-3 Communications Corp.	\$573,630	12	28
Motorola Inc.	\$312,626	24	20
Avaya Inc.	\$91,468	55	48

DEFENSE

COMPANY	THOUSANDS OF DOLLARS	2003	2002
Lockheed Martin Corp.	\$4,858,878	1	1
Northrop Grumman Corp.	\$3,508,169	2	2
Boeing Co.	\$1,922,766	4	3
Raytheon Co.	\$1,491,948	6	7
General Dynamics Corp.	\$1,265,555	7	5
BAE Systems plc	\$638,692	10	21
Titan Corp.	\$514,175	15	14
ITT Industries Inc.	\$377,012	21	35
Jacobs Engineering Group Inc.	\$260,308	29	33
Honeywell International Inc.	\$244,334	30	36
Rockwell Collins Inc.	\$218,428	38	68
Dynamics Research Corp.	\$94,032	53	70
United Industrial Corp.	\$75,789	67	—
Milcom Systems Corp.	\$68,940	73	52

ENGINEERING SERVICES

COMPANY	THOUSANDS OF DOLLARS	2003	2002
Consolidated Engineering Services Inc.	\$271,190	27	—
Mitre Corp.	\$266,743	28	—
Halliburton Co.	\$212,482	39	—
Battelle Memorial Institute	\$126,558	45	49
SRI International	\$111,274	47	—
Alion Science and Technology Corp.	\$83,951	59	61
Planning Consultants Inc.	\$82,320	61	—
Cubic Corp.	\$70,624	70	92
Tybrin Corp.	\$69,708	71	91
Siemens AG	\$65,541	74	84
EDO Corp.	\$64,443	76	—
Eagan McAllister Associates Inc.	\$63,662	77	65
Science & Engineering Associates Inc.	\$63,041	78	—
CH2M Hill Companies Ltd.	\$61,501	81	—
Scientific Research Corp.	\$59,340	86	82
Camber Corp.	\$54,328	92	—
Megapulse Inc.	\$53,141	93	—

HARDWARE

COMPANY	THOUSANDS OF DOLLARS	2003	2002
Dell Computer Corp.	\$557,677	13	13
Hewlett-Packard Co.	\$209,933	41	40
MPC Computers LLC	\$86,585	58	56
NCR Corp.	\$79,775	65	—

NEW TO THE LIST

COMPANY	THOUSANDS OF DOLLARS	RANK
Consolidated Engineering Services Inc.	\$271,190	27
Mitre Corp.	\$266,743	28
Halliburton Co.	\$212,482	39
SRI International	\$111,274	47
Perot Systems Corp.	\$89,430	56
Planning Consultants Inc.	\$82,320	61
NCR Corp.	\$79,775	65
United Industrial Corp.	\$75,789	67
JHM Research & Development Inc.	\$69,613	72
Digital System Resources Inc.	\$65,156	75
EDO Corp.	\$64,443	76
Science & Engineering Associates Inc.	\$63,041	78
CH2M Hill Companies Ltd.	\$61,501	81
EMC Corp.	\$58,159	87
Camber Corp.	\$54,328	92
Megapulse Inc.	\$53,141	93
Viasat Inc.	\$52,709	95
MTC Technologies Inc.	\$52,318	96
Northeast Energy Services Co.	\$51,772	97
Microage Inc.	\$50,633	99

IT SERVICES

COMPANY	THOUSANDS OF DOLLARS	2003	2002
QSS Group Inc.	\$131,497	44	59
RS Information Systems Inc.	\$109,538	48	50
Sytex Inc.	\$100,287	51	79
Information Systems Support Inc.	\$93,628	54	58
Telos Corp.	\$87,841	57	55
Pearson plc	\$82,838	60	63
Stanley Associates Inc.	\$80,956	64	76
STG Inc.	\$75,911	66	62
JHM Research & Development Inc.	\$69,613	72	—
Resource Consultants Inc.	\$61,424	82	51
ITS Services Inc.	\$60,696	84	90
Aspen Systems Corp.	\$59,352	85	60
Intergraph Corp.	\$55,309	91	67
Computer & Hi-tech Management Inc.	\$52,989	94	78
Orkand Corp.	\$49,260	100	89

SOFTWARE

COMPANY	THOUSANDS OF DOLLARS	2003	2002
Oracle Corp.	\$233,134	34	32
EMC Corp.	\$58,159	87	—
Computer Associates International Inc.	\$56,009	90	38

SYSTEMS INTEGRATION

COMPANY	THOUSANDS OF DOLLARS	2003	2002
Science Applications International Corp.	\$1,992,986	3	4
Computer Sciences Corp.	\$1,853,644	5	6
Electronic Data Systems Corp.	\$660,325	9	11
Booz Allen Hamilton Inc.	\$636,766	11	9
Anteon International Corp.	\$555,744	14	17
Affiliated Computer Services Inc.	\$456,915	16	15
IBM Corp.	\$393,921	18	23
CACI International Inc.	\$388,304	19	18
Unisys Corp.	\$384,744	20	10
Veridian Corp.	\$339,147	22	53
Accenture Ltd.	\$331,010	23	24
Harris Corp.	\$294,173	25	25
ARINC Inc.	\$277,558	26	26
SRA International Inc.	\$243,386	32	31
DigitalNet Inc.	\$228,021	35	37
ManTech International Corp.	\$225,497	36	29
BearingPoint Inc.	\$225,271	37	30
PEC Solutions Inc.	\$191,248	42	73
American Management Systems Inc.	\$111,918	46	41
Datatrak Information Services Inc.	\$97,004	52	44
Perot Systems Corp.	\$89,430	56	—
Integic Corp.	\$70,874	69	71
Digital System Resources Inc.	\$65,156	75	—
SI International Inc.	\$61,143	83	85
Advanced Technology Systems Inc.	\$57,949	88	69
MTC Technologies Inc.	\$52,318	96	—

TELECOM

COMPANY	THOUSANDS OF DOLLARS	2003	2002
WorldCom Inc.	\$772,448	8	12
AT&T Corp.	\$243,455	31	19
Verizon Communications Inc.	\$154,536	43	34
Sprint Corp.	\$109,154	49	43
SBC Communications Inc.	\$57,006	89	57
Viasat Inc.	\$52,709	95	—

VALUE-ADDED RESELLERS

COMPANY	THOUSANDS OF DOLLARS	2003	2002
GTSI Corp.	\$432,610	17	16
PlanetGov Inc.	\$212,105	40	27
World Wide Technology Inc.	\$102,259	50	42
Force 3 Inc.	\$81,458	62	64
PC Connection Inc.	\$81,088	63	47
Buhrmann NV	\$74,108	68	77
CDW Computer Centers Inc.	\$62,202	79	87
Government Micro Resources Inc.	\$62,012	80	72
SMF Systems Corp.	\$51,709	98	93
Microage Inc.	\$50,633	99	—