

## Virginia anticipates big savings through IT consolidation

INITIATIVE	FISCAL 2004 SAVINGS (in thousands)	FISCAL 2005 SAVINGS	FISCAL 2006 SAVINGS
Voice and data telecommunications extension	\$528	\$528	\$528
Conversion of contractors to full-time positions	\$132	\$132	\$132
Efficient tape technology stacking and replacement	\$173	\$108	\$108
MCI Inc. telecommunications contract	\$1,542	\$1,333	\$1,333
Reverse auction for storage media	\$59	\$352	\$352
Software contract renegotiations	\$8	\$32	\$32
Sun Microsystems Inc. server procurement	\$484	0	0
Total savings	\$2,926	\$2,485	\$2,485

SOURCE: VIRGINIA INFORMATION TECHNOLOGIES AGENCY