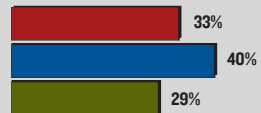


CURRENT EA PLANS

Nearly two-thirds of respondents in an August survey by Market Connections Inc. and Cisco Systems Inc. indicated that their EA plans support current missions but are not positioned for the future. One-third consider their EA plans adequate now as well as in the future.

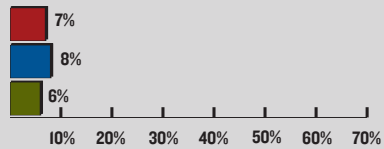
CURRENT PLANS ADEQUATELY SUPPORT MISSION NOW AND GOING FORWARD



CURRENT PLANS SUPPORT CURRENT MISSION BUT ARE NOT OPTIMAL FOR GROWTH



BASICALLY INADEQUATE FOR CURRENT AGENCY'S MISSION



OVERALL BUSINESS IT

SOURCE: SURVEY OF 155 IT DECISION-MAKERS AT MORE THAN 40 AGENCIES