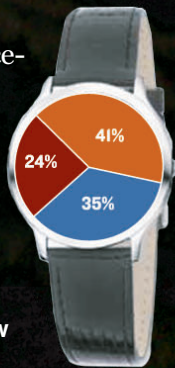


Does your agency use performance-based contracting to acquire IT services?

- Yes
- No
- Don't know



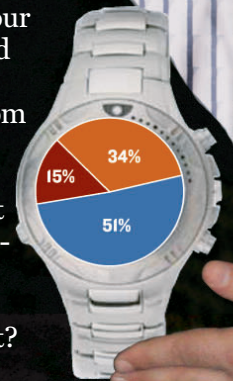
If yes, roughly what portion of your services contracts are performance-based?

- Less than one-quarter
- One to one-half
- More than half
- More than three-quarters
- Don't know



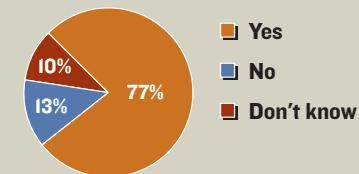
If yes, has your agency found it difficult to transition from a traditional contracting environment to a performance-based contracting environment?

- Yes
- No
- Don't know



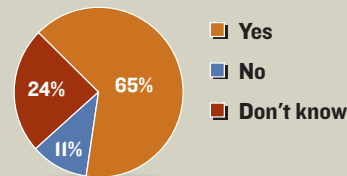
It's OK to justify

Do you think that agencies should have to justify the use of time-and-materials contracting, as the Office of Management and Budget wants?



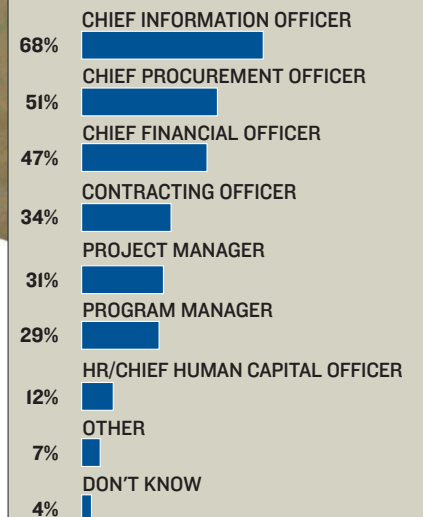
Easier to acquire IT now

Are online procurement tools making the job of IT acquisition easier at your agency?



CXOs, others share in the process

Which among the following management titles at your agency are involved with the IT contracting process?



The GCN Reader Survey is intended to provide data on trends and product preferences. This survey is based on a telephone survey of 100 federal readers who on their subscription forms identified themselves as IT managers.