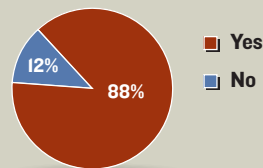
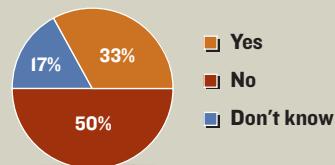


Common method

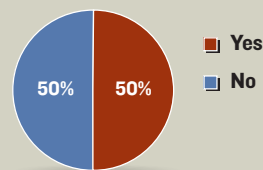
Do you use videoconferencing at your agency?



If no, does your agency plan to incorporate videoconferencing in the next 24 months?

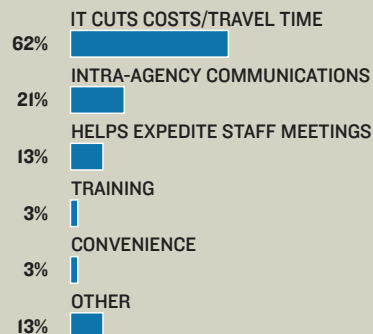


If no, would videoconferencing be useful at your agency?



Video saves dough

If you use videoconferencing or plan to use it, what's driving your need for it?



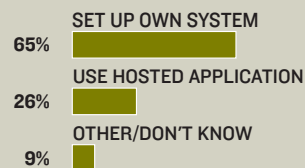
Total percentage exceeds 100% due to multiple responses.

“We use it for training.”

—A National Weather Service electronic systems analyst in Morristown, Tenn.

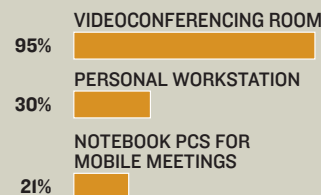
Do it yourself

Did you set up your own videoconferencing system or do you use a hosted application?

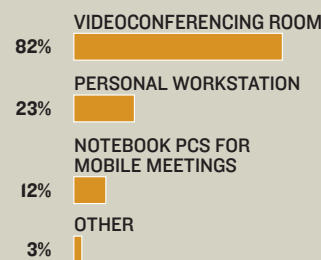


Dedicated room works best

Is your system set up in a dedicated room, at personal workstations or on notebook PCs for mobile use?



Which of those approaches do you find most useful?



Total percentage exceeds 100% due to multiple responses.

National conferencing is top use

Which types of meetings do you use videoconferencing for?



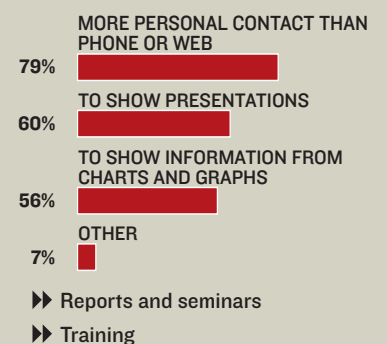
Total percentage exceeds 100% due to multiple responses.

“Videoconferencing cuts down on travel costs.”

—An Agriculture Department IT manager in Washington

Personal touch means a lot

What do you use videoconferencing for?



“It helps us be more efficient.”

—A Defense Department IT supervisor in Chambersburg, Pa.

The GCN Reader Survey is intended to provide data on trends and product preferences. This survey on videoconferencing is based on a telephone survey of 100 federal readers who on their subscription forms identified themselves as IT managers.