

Software tools for building cases, analyzing performance

Company	Product	Type	Primary markets	Available modules	Key features	Supported applications, data sources, integrations, middleware*	Standards/regulations supported*	Pricing
BearingPoint Inc. (with Microsoft Corp.) McLean, Va. 703-747-6748 www.bearingpoint.com	Enterprise Planning, Investment Control and Collaboraton (EPICCS)	Portfolio management	Federal	N/A	Built on Microsoft server platform; Exhibit 300 development portal, collaboration, portfolio and project management, Microsoft InfoPath Form 300 Extended Markup Language submissions, ASP and subscription versions	Microsoft Project, Project Server, SQL Server, XML	OMB 300	Contact vendor
BusinessCase.com (Informed Decision Services) Rochester, N.Y. 585-340-1406 www.businesscase.com	Case Builder for Decision Makers	Business case	Corporate	N/A	Basic business-case creation, Microsoft Word instructions and outlines, five pro-forma and ROI spreadsheets, PowerPoint templates, internal positioning guidelines	Microsoft Word, Excel, PowerPoint	None	\$99
	Case Builder for IT Initiatives	Business case	Corporate	N/A	Basic business-case creation, IT-specific guidelines, Word instructions and outlines, five pro-forma and ROI spreadsheets, PowerPoint templates	Microsoft Word, Excel, PowerPoint	None	\$99
Business Objects Americas San Jose, Calif. 866-681-3435 www.businessobjects.com	Enterprise Performance Manager	Business intelligence	Federal, state and local	Analytics, Application Foundation, Dashboard Manager, Data Integrator, Rapid Marts (prebuilt application connectors)	Economic value add, scorecards, Six Sigma, key performance indicators	Oracle, PeopleSoft, SAP, Siebel (via Rapid Marts)	President's Management Agenda	Contact vendor
Casewise Systems Inc. Mount Laurel, N.J. 856-380-1400 www.casewise.com	Corporate Modeler IO	Business process analysis	Federal, state and local	N/A	Built on Microsoft .NET; visually document, analyze, simulate and optimize business processes; impact analysis, reusable modeling objects, repository, collaborative workspace, best practices	Micosoft Office, Visio and Project; Oracle, SQL Server, XML, Business Process Modeling Notation, leading data-modeling and BPM tools; IBM Rational suite	BPMN, Federal Enterprise Architecture, Sarbanes-Oxley	\$4,500 and up
Cognos Inc. Ottawa 613-738-1440 www.cognos.com	IT Architecture Accelerator 4.3	IT architecture/ portfolio management	Federal, state and local	N/A	Collaborative workspace, dynamic modeling, project road map, business-value rating grids, best practices repository, multiproject views, Web portal	Microsoft Office, Visio and Project; Oracle, SQL Server, XML, Business Process Modeling Notation, leading data-modeling and BPM tools; IBM Rational suite	BPMN, Federal Enterprise Architecture, Sarbanes-Oxley	\$45,000
	Cognos Enterprise Planning Series: Analyst	Business intelligence	Federal, state and local	Consolidation, Contributor	Time-to-value modeling, planning and forecasting; Excel or browser views, budgeting, what-if planning, Web-based data entry, workflow, mobile support	ERP packages; DB2, Informix, Open Database Connectivity, SQL Server, Sybase via optional ReportNet module	HIPAA, PMA, Section 508	Unavailable at press time
CorVu Corp. Edina, Minn. 610-610-0769 www.corvu.com	CorVu 5 Performance Management for Government	Performance management	Federal, local and corporate	CorBusiness (BI tool) , CorIncentive, CorPlanning, CorRisk, CorStrategy	Automated, color-coded objective management, KPIs, scorecards, Gantt charts, project-management links, EVA, Six Sigma, total quality management, time-series regression, modeling, what-ifs, incentive plans	Java 2 Enterprise Edition, ODBC, Oracle, SQL Server, Baan, JD Edwards, Oracle ERP, SAP, others via Automated Data Xchange	ANSI-748, OMB 300, Sarbanes-Oxley	\$75,000 and up per module
Hyperion Solutions Corp. Santa Clara, Calif. 408-588-8000 www.hyperion.com	Hyperion Solutions for Government	Business intelligence	Federal	Financial Reporting and Analyses, Operational Reporting and Analyses, Performance-Based Budgeting	Iterative financial statements, agency and ad-hoc reports, scorecards, decision analytics, performance measurement	Essbase, DB2, Oracle, PeopleSoft, SAP, Siebel, SQL Server, Sybase, Teradata, XML	FACTS I & II, Government Performance and Results Act, PMA	Financial: \$25,000 plus user license; Operational: \$25,000 to \$50,000; Performance: \$100,000 for 10 users
Metier Ltd. Washington, D.C. 877-965-9501 www.metier.com	WorkLenz	Project portfolio management	Federal	N/A	Earned-value management, capital planning and investment control (CPIC), Exhibit 300 authoring and submission, enterprise architecture modeling, forecasting, risk management, IT governance	eCPIC, Microsoft Excel, Project	ANSI-748, FEA, FISMA, OMB 300/53	\$404 GSA per user license
Microsoft Corp. Redmond, Wash. 800-426-9400 www.microsoft.com	InfoPath Form 300 Solution	Exhibit 300 submission	Federal	N/A	Exhibit 300 authoring and submission, XML output, A-II guidance, word processing, e-mail, forms creation	Microsoft InfoPath 2003, XML	OMB 300	Free (requires Info-Path 2003 trial)
Niku Corp. Redwood City, Calif. 877-846-6458 www.niku.com	Clarity 7.5 Federal IT Management and Governance	Portfolio management	Federal	Demand, Financial, Portfolio, Process, Project, Resource managers	OMB Performance Reference Model, cost-benefit risk, schedule and alignment analysis; Exhibit 300 and 53 reporting, scorecards	J2EE, Oracle, SQL Server, XML	FEA, OMB 300/53, Section 508	Contact vendor
Pacific Edge Software Bellevue, Wash. 425-213-1090 www.pacificedge.com	Portfolio Edge 3.0 with Project Office	Portfolio management/ IT governance	State, local and corporate	Governance Accelerator	Financial simulations of investment scenarios; extensive charting, reusable portfolio snapshots, multiyear Timegrid and business-case views, what-ifs, central repository, preconfigured workflows, time phasing, scorecards, KPIs, Six Sigma	Microsoft Project, Excel, SQL Server, XML, ERP applications	FEA, OMB 300/53, Sarbanes-Oxley	\$20,000 to \$50,000 per server license plus \$750 to \$1,500 per user
Pilot Software Mountain View, Calif. 650-230-2830 www.pilotsoftware.com	PilotWorks	Performance management	Federal, state and local	Ad-hoc analysis and reporting, initiative management and prioritization, modeling and integration, scorecards and dashboards, strategy plans and pathways	Scorecards, KPI drill-down, Six Sigma, dashboards, benchmarks, forecasting, ranking, trending, shared performance metric repository, role-based access	Access, DB2, ODBC, Oracle, SQL Server, Sybase, text files, XML	OMB 300, 53, FEA, GPRA, PART, PMA, Section 508	Starts at \$25,000
ProSight Inc. Portland, Ore. 877-531-9121 www.prosight.com	PilotWorks for GovMax	Performance management	Local, nonprofit	GovMax, Pilotworks modules (see above)	Adds Web-hosted strategic planning, budgeting and performance management; integrated capital and maintenance impacts	Access, DB2, ODBC, Oracle, SQL Server, Sybase, text files, XML	OMB 300/53, FEA, GPRA, PART, PMA, Section 508	Starts at \$20,000
	ProSight Portfolios 5	Portfolio management	Federal	FastTracks for Application Rationalization, CPIC Budgeting, Federal Enterprise Architecture, FISMA and Privacy Compliance, Project Portfolio Management	Exhibit 300 authoring and submission, preliminary scoring, captured data reuse, scorecards, dashboards, multiserver Project support, business reference models, graphical investor map	Microsoft Project, Oracle, SQL Server, XML	OMB 300/53, Clinger-Cohen Act, FEA, FISMA, CPIC, GPRA, PMA, Section 508	\$69,900 (server plus 25-user license); FastTrack modules \$49,000 annually (FISMA, Project modules \$11,250 perpetual)

N/A = Not Applicable
* Partial list