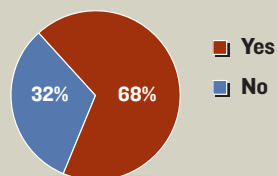


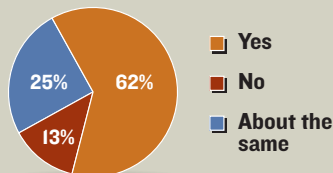
## Most outsource...

Does your agency outsource any technology functions or services?



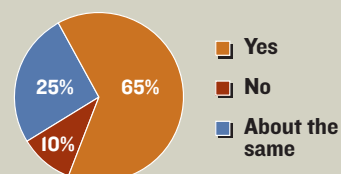
## more than before...

Is your agency doing more IT outsourcing today than two years ago?



## ...and expect even more

Do you expect your agency to do more outsourcing in the next two years?

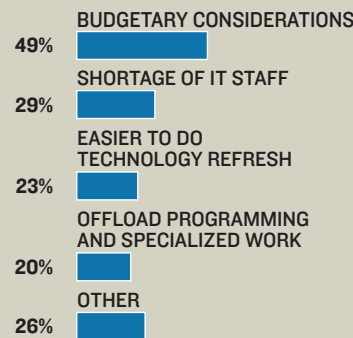


**“We’re not saving any money.”**

—A State Department systems manager in Washington

## Money matters

What’s driving your agency’s outsourcing?



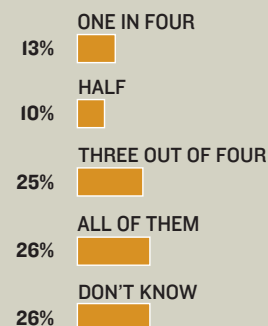
Total percentage exceeds 100% due to multiple responses

**“I don’t think we should outsource. It takes away from mission.”**

—A National Weather Service IT specialist in Silver Spring, Md.

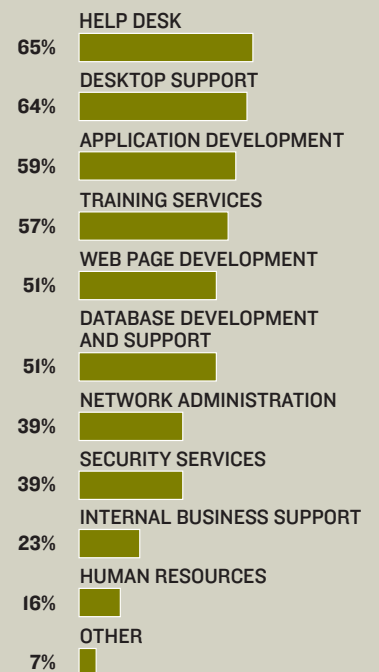
## Performance priority

How many of those contracts use performance-based contracting techniques?



## Help on help desk

What IT functions or services does your agency outsource?



## Outsourcing pays off

Do you believe that outsourcing has been generally beneficial to government agencies?



**“The challenge is finding reliable vendors.”**

—An IRS computer specialist in Miami

The GCN Reader Survey is intended to provide data on trends and product preferences. This survey on outsourcing is based on a telephone survey of 100 federal readers who on their subscription forms identified themselves as IT managers.