

# GSA numbers show the persistence of paper

Vendors submitting new contract proposals to the General Services Administration or modifying existing proposals preferred to use paper instead of electronic forms in each of the past three years that GSA has offered two Web applications: eOffer and eMod. Although eMod is offered on all GSA schedules, eOffer is available on only five of 42 GSA schedules. **The figures shown for eOffer apply only those five schedules.**

## eOffer submissions vs. paper submissions

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Total
eOffer	26	263	417	706
Paper	2,895	2,600	1,475	6,970

## eMod submissions vs. paper submissions

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Total
eMod	46	1,507	2,895	4,448
Paper	17,433	31,376	45,469	94,278

**In fiscal 2006, the use of eOffer added nearly a month to the time it took GSA to award a contract.**

## Number of days to award a contract:

	Fiscal 2005	Fiscal 2006	Increase
eOffer	126.2	154.3	28.1
Paper	119	119.7	0.7